

fairways focus

News from Fairways

2008/09

Fairways - new business focus

Wiedenmann launch Groundpro

Jacobsen takes centre stage

Iseki - Always up to the job

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Fairways and Golf Finance

For the coming season, **Fairways GM** - in conjunction with Golf Finance - are offering some fantastic finance deals on all new Ransomes Jacobsen Ground Care machinery. With a range of options available to suit all clubs, Golf Finance can offer bespoke packages tailored to the needs of each individual business.

Golf Finance Managing Director Ian Henderson said; "There is no doubt that golf is facing a challenging time over the next few years, with disposable income being squeezed for many people. Now, more than ever, golf clubs must keep their nerve and stick to the plans which have been put in place over the last few years. It has taken a long time for many clubs to get to the point where they operate a properly managed cashflow budget. Machinery replacement plans are now in place at most professionally run clubs whilst course and clubhouse improvements have been

funded over extended terms in a structured manner. It is vital that clubs maintain their finance programmes to ensure that the annual running cost of the club is managed appropriately."

Whether you are looking for a **0% APR** option to purchase new machinery today and pay for it in full in 12 months time or a structured lease plan to suit your cashflow, Golf Finance can help.

"Putting it simply, the grass keeps growing and greens need maintaining whether there's a credit crunch or not."

Ian Henderson, Golf Finance Managing Director.

For full details of the finance schemes available, just call **01620 890200**



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Welcome



Welcome to the latest edition of Fairways Focus, our newsletter which aims to give you an insight into the scope and scale of our operations here in Scotland.

The business continues to go from strength to strength, with our Inverness depot now well established, a healthy growth in sales and a renewed focus on customer care. We were delighted to receive the Dealer of the Year Merit Award from Ransomes Jacobsen in June 2008 and will maintain our focus going forward as specialist and dedicated dealers for the products we are franchised to sell.

As always, we view all our client relationships on a partnership basis, which is why we have invested in our service and parts infrastructure to achieve high levels of customer service. The year ahead looks very promising, as we continue to develop the business across its core markets. Sincere thanks to our staff, business partners and of course, our customers, for your continued support and we look forward to an exciting 2009.

David Rae, Managing Director, Fairways (GM) Ltd



Jacobsen takes centre stage

Jacobsen turf maintenance equipment played a key role in preparing the courses for both the British Open and the Ryder Cup.

In July, Ransomes Jacobsen supplied the fairway mowers used at **Royal Birkdale** by Chris Whittle and his greenkeeping team for The British Open. Chris has been using **Jacobsen LF-3400** light fairway mowers for the past few years and these were supplemented by a further three from Ransomes Jacobsen's tournament support fleet during the prestigious event.

Staff were up for a 4.00am start and took 3½ hours to get around all the fairways. They cut from tee to green, as stipulated by the R&A, using all four **LF3400s** and an **LF4677** in a staggered formation. The greenkeeping team were complimented on the quality of the course, which is a testament to both their expertise and to the machinery.

Over in Kentucky, Jacobsen – the official equipment supplier to the **USPGA** – delivered a package of more than 20 new machines in early summer to help the renovated **Valhalla** course get ready for the 37th **Ryder Cup**. The equipment included new **Eclipse hybrid** pedestrian mowers for greens and tees and



The Open Championship 2008, Royal Birkdale.

GreensKing IV riding mowers for use on the fairways. "The new equipment is state-of-the-art with a good quality of cut and a great clip, which definitely helped us get ready for the Ryder Cup," said **Mark Wilson**, Valhalla's Golf Superintendent. "Jacobsen also supported us by sending more equipment, mechanics, technicians and their support vehicle right before the tournament. That was a big help."

Ipswich Mayor Tees off the new RJ National Course

news focus

The Mayor of Ipswich, **Councillor David Hale**, had the recent honour of officially opening the new RJ National Course, the three-hole, par 9 golf course based at Ransomes Jacobsen's international headquarters.

With all of its equipment designed, developed, built and tested in the same place – the Ipswich Centre of Excellence – the **RJ National Course** is an exciting new initiative which allows Ransomes Jacobsen to test and demonstrate its products to a wide range of clients and visitors. There are also factory tours available where prospective and existing customers can enjoy the opportunity of learning more about the company and how its products are designed and manufactured.

Managing Director **David Withers** commented; "This has been a great project, and we are so pleased with the result. We have about 1000 visitors a year coming through our Ipswich facility and we can now demonstrate our machines as well as our acknowledged environmental leadership."

Environmental issues were carefully factored into the planning, design and construction of the RJ National course. Interesting areas of natural vegetation and individual trees were retained. Vegetation removal was minimised and heather was stripped, stored and later re-laid to frame the edges of the bunkers. The landscape and planting plan was also carefully designed to minimise environmental impact, with only native species being utilised.



The new RJ National Course.

The Mayor of Ipswich, Councillor David Hale, said; "Ransomes Jacobsen has been a manufacturing presence in the town for over 200 years and for 175 of those years have been manufacturing mowers. It's a tremendous achievement and one that we can all be proud of. David Withers and his team are at the forefront of environmental awareness in their industry and this new golf course has been built following those guidelines. I am delighted to have been invited to officially open this new facility."

A fine cut from the new Jacobsen AR522

product focus

Ransomes Jacobsen has introduced the new Jacobsen AR522 fine cut rotary mower.

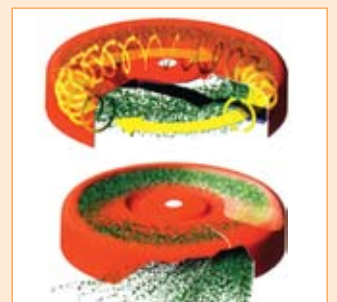
Specifically designed for maintaining greens and tees surrounds and semi rough, this five-deck rotary replaces the current Jacobsen AR5. It couples the improved class-leading performance of the AR5 with new TrimTek™ cutting decks that were first used on the Jacobsen AR3 triplex rotary.

The AR522 delivers enhanced performance for fine-cut rotary mowers, with a host of features which include:

- Revolutionary new TrimTek™ deck with exclusive downdraft blade keeps clippings suspended longer for exceptional mulching results
- Exclusive three-tiered discharge opening distributes clippings more evenly for a superior after-cut appearance
- Increased deck volume allows the AR522 to cut in more severe conditions
- Best-in-class traction capability with on-demand control from the operator station
- More horsepower per width of cut than any mower in its class. Coupled with the new improved decks and climbing system, it allows the AR522 to cut in conditions even the AR5 could not handle
- Easily converts from discharge to mulch in minutes with a single wrench



Fully welded frame provides greater rigidity and stability.



TrimTek™ decks.

E-Z-GO welcomes a new addition to the family

product focus

E-Z-GO has unveiled its new, much anticipated fleet golf car – the RXV. Engineered to deliver reliability, superior performance, operating efficiency and safety, the RXV's classic yet contemporary lines make it a smart addition to the E-Z-GO family.

The E-Z-GO RXV represents a major step forward in golf car technology and is expected to deliver exceptional value to golf course operators through reduced energy and maintenance costs, together with an unsurpassed experience for golfers through best-in-class power, control, comfort and safety.

Available in electric and petrol models, the RXV offers a range of new features and benefits, including:

- **AC drive (electric):** The RXV is up to 30% more efficient than conventional dc golf cars with 48-volt motors – enabling a 10% improvement in daily range.

- **Dual-braking system (electric):** A fail-safe redundant braking system with both electric and mechanical brakes is used on the electric RXV.
- **Kawasaki high-performance 13-HP engine (petrol):** This engine sets new benchmarks for performance – even on the hilliest terrain.
- **Improved golfer experience:** The RXV features an automotive-style, A-arm suspension with coil over spring shock absorbers and vibration-free steering providing a smooth, comfortable ride. A wider canopy prevents rain from dripping inside the vehicle.
- **Safety comes first:** Limited slip differential delivers 25-percent better traction and is especially effective on wet or sandy soil.



Inchmarlo takes delivery

At **Inchmarlo Golf Club** in Royal Deeside, Chairman and Managing Director Jonathan Shelbourne took delivery of 8 electric E-Z-GO RXV's in April and is delighted with their performance, "The automatic braking system is an excellent feature and the ease of maintenance with the automated battery fill system enables us to maintain the batteries in tip-top condition.

The onboard charger makes it quick and easy for overnight charging. I'm certain we had the first E-Z-GO fleet in the UK, if not Europe!"

Kinross receives the new E-Z-GO RXV

product focus



The popularity of the new E-Z-GO RXV is spreading far and wide, with the 36-hole golf complex at **Kinross Golf Courses** taking recent delivery of two new cars. David McCulloch, Manager of the Kinross Estate, commented; "We have purchased these two new buggies for numerous reasons; their economy, quality of build and the fact that they are a new generation of golf cars and have many innovative features. We will be looking to renew the entire fleet next year and using these new RXVs for a season will be a great opportunity to see how they perform. However, our initial impressions are very favourable."



Dundee College of Education

Fairways has enjoyed healthy sales figures over the past 12 months and we would like to thank all our customers for their continued support and valued business. Here are a few highlights:

At the stylish **Deer Park Golf and Country Club** in West Lothian (below), players on the challenging 6,727 yard par 72 course have been making good use of the new fleet of **E-Z-GO RXV** golf cars, which were recently handed over to Golf Manager **Stuart Cruickshank**. Deer Park is regarded as one of the finest golf courses in central Scotland and the venue has hosted British Open Qualifiers and the Scottish PGA Championship. As only the second golf course in Scotland to be using the new E-Z-GO RXV's, the unsettled summer weather put the cars through their paces, with impressive results.

"We had a lot of wind and rain over the summer and our new golf cars rose to the challenge perfectly. They performed extremely well and everyone who has used them has given us great feedback about them."

"We have a very strong relationship with Fairways and it's a pleasure to have added the new E-Z-GO RXVs to our fleet of RJ turf maintenance equipment." **Stuart Cruickshank**



At Edinburgh's **Gogarburn Golf Club**, Head Greenkeeper **Robert Marshall** is delighted with his three new Jacobsen machines; an **SLF-1880** light fairway mower, a **G-Plex III** greens mower and an **AR3** surrounds presentation and bunker mower. He commented; "The AR3 is absolutely fantastic. We can get right up to the bunkers without the scrub and it doesn't leave a blade of grass untouched on the course. As for the SLF, it's a good competitive machine, very fast, with a fantastic cut. We have a great partnership with Fairways. Their service is very good."

Peter Timoney (below), Head Gardener at **Scone Palace**, has taken delivery of a new **Ransomes Parkway** triple mower, which is being used to improve the presentation of the main entrance and extensive landscaped grounds that surround the 19th Century palace.

"The main approach to the house is the first impression that visitors get when coming here and we want it to be pristine." **Peter Timoney**

"We visited Fairways' premises in Kinross and were highly impressed with the organisation and support services. The machine had everything we wanted and we've not been disappointed. When the weather permits we cut twice a week and the results are superb" said Peter, who has been at Scone Palace for 23 years and heads a team of three permanent staff and one seasonal gardener.



At the stunning **Ballindalloch Castle Golf Club**, head greenkeeper **Muir Ross** is putting three new turf maintenance machines through their paces in the heart of this glorious Speyside location. **Oliver Russell** at Ballindalloch said; "The course is now in its sixth season and is maturing all the time. The new **Cushman Turf-Truckster** and demountable **Turfco top dresser** are a very useful pairing but I think our best purchase has been the **Jacobsen Fairway 305** mower, which is really proving its worth."

You only have to look at the fairways and the way Muir has cross-cut them to appreciate the quality of the finish." **Oliver Russell**

Productivity has improved immensely at Dunfermline's **Forrester Park Resort** (below), since the Head Greenkeeper started using the new turf maintenance and golf car package supplied by Fairways GM earlier this season. He said; "The **Jacobsen LF3800** light fairways mowers are saving us at least 11 hours per week in cutting time, which we can put to very good use elsewhere on the course. Likewise, our new Turfco trailed top dresser and **Jacobsen G-Plex III** greens mower are producing excellent results with improved productivity."



Fairways is hoping to be part of the team which will return **Dunfermline Athletic FC** into the SPL, thanks to the package of new turf maintenance equipment which has just been supplied to the East End Park stadium.

Director of Football **Jim Leishman** said; "We have purchased a package which includes a **Tri-King triple** mower, an Iseki tractor and two Ransomes machines. Our aim is to return to the Scottish Premier League this season, so it's important that we have everything right across all areas of the club."

"I've been dealing with Fairways GM since they were appointed as Ransomes Jacobsen dealers, back in 2004. They are a very professional organisation and have access to a great range of products." **Jim Leishman**

Fairways continues to expand its loyal band of customers within the local authority sector and recently delivered five **Ransomes Highway 2130 4WD's** to **Dundee City Council**. With a 2.13 metre cutting width and mowing speed up to 12km/h (7.5mph), the Highway delivers a superb finish on regularly maintained grass areas. **Jock Macpherson**, Land Services Manager at Dundee City Council said; "We have used Ransomes in our fleet for many years and were delighted to take delivery of the latest **Highway 2130**. It's very efficient and copes with a wide variety of challenging weather conditions. Our machines work flat out from 8.00am until 4.30pm every day during the cutting season and we need work horses like the 2130 in our fleet to cope with the heavy demands placed on them whilst continuing to be reliable and fast."



Ballindalloch Castle Golf Club



Dunfermline Athletic FC

At **Dundee College of Education**, Curriculum Manager for Horticulture & Life Sciences, **Gordon Croll**, has been making good use of the new **Iseki TG5470** tractor which arrived in August. The vehicle is destined to play a key role in the full time, day release and therapeutic landscaping and horticultural courses which the college offers. **Gordon** commented; "We looked at a number of options but the Iseki TG5470 fitted the bill for us. We also liked the training and product support which Fairways offered, which is great added value."



Aberdeen City

Fairways is one of the preferred suppliers for **Aberdeen City and Aberdeenshire Councils**, as part of a framework agreement to supply the two local authorities with a selection of Land Services maintenance equipment. From ride on triple mowers to hand held machinery, the authorities currently have over 4,000 pieces of equipment in their combined fleets, with the **Ransomes 2130s** and **Parkway 2250s** providing the mainstay. **Ian Paisley**, Aberdeenshire Council's Fleet Manager said; "We're very pleased to be working with Fairways. The service, reliability and product back up that we receive is excellent. Ransomes have always played a major role within our fleet and with changing weather patterns, we're now facing a longer cutting season, which leaves us less time for maintenance and winter overhauls."

"We need to be using excellent machinery to cope with the workloads efficiently and our supply agreement with Fairways allows us to do this." **Ian Paisley**

New Ransomes Lawn and Garden Range... Caring for beautiful places



Ransomes Matador

With an unrivalled pedigree and a unique place at the heart of the English garden tradition, Ransomes Jacobsen has introduced the new **Ransomes Lawn and Garden** range of high quality grounds care products.

Aimed at country landowners and private customers with large gardens, this new Lawn and Garden range combines the highest international standards of engineering, performance and environmental sustainability with the most appropriate products from across the Ransomes Jacobsen brands.

The range features a choice of five pedestrian cylinder mowers and two rotary mowers, with cutting widths from 51cm to 1.55 m. For larger estates, there's trailed and mounted gang mowers with cutting widths up to 3.5m.

There are four Iseki ride-on compact tractor mowers to choose from, including a simple rotary mower and a highly sophisticated compact tractor with comprehensive accessories for a range of grounds care applications.

Completing the offering are the rugged, reliable and highly adaptable E-Z-GO utility vehicles, the ultimate burden carriers for those jobs that are part of the country lifestyle.

The full range comprises the following equipment:

Pedestrian mowers:

- Ransomes Marquis
- Ransomes Matador
- Ransomes Mastiff
- Ransomes Super Certes
- Ransomes Super Bowl
- Ransomes Rotary

Trailed and mounted gang mowers:

A selection of mowers with 1,3 or 5 cylinders and cutting widths from 760 mm to 3.5 m.

Utility vehicles:

- E-Z-GO MPT 800G (Petrol)
- E-Z-GO MPT 800E (Electric)
- E-Z-GO MPT 1000 (Electric)
- E-Z-GO MPT 1200 (Petrol)
- E-Z-GO ST 350 (Petrol)
- E-Z-GO ST 480 (Petrol)

Ride-on mowers and compact tractors:

- Ransomes ZT 220D
- Iseki SXGarden 15
- Iseki SXGarden 19
- Iseki SXGarden 22
- Iseki TXG23 - 2WD
- Iseki TXG23 - 4WD



Iseki SXGarden 19

Fairways Parts division

Our Parts division continues to go from strength to strength, with a 25% growth increase during 2008. The company has 14 service vans operating from its four depots in **Glasgow, Kinross, Aberdeen** and **Inverness**, all stocked with a wide range of common parts.

Between the Glasgow and Kinross depots, there has been a 40% increase in parts held in stock at any one time and with a direct link to Ransomes Jacobsen's i-store, customers benefit from high speed processing which enhances parts availability to the highest level. Choosing to use genuine parts means you're getting quality and performance.

Parts Manager **David Rhind** heads up the expanding Parts division, with Fairways investing in additional staff to ensure that service delivery is exceptional at every stage. He said; "We are delighted by the level of support available from RJ's customer care department. Wherever possible, we offer overnight delivery with the option of direct despatch from Ransomes Jacobsen to the customer for parts which are needed exceptionally quickly."

If you're looking for exceptional performance and value for money, why not ask about our wide range of 'XX' parts? Backed up by our same commitment to quality and reliability, they are proving increasingly popular.

Call our Service/Parts Hotlines on **0141 814 3360 / 01577 865586** or email parts@fairwaysgm.com for more information.



Fairways GM is the Scottish dealer for Iseki, one of the most respected names in the compact tractor sector. With impressive back-up and service on offer, Fairways hold a wide range of parts in stock at any one time, keeping you on the road, whatever the situation.

One of the most popular models is the Iseki **TXG 23**, a compact and versatile 23hp all-rounder that can be used for a wide range of amenity and grounds care applications.

Peter Powell, Ransomes Jacobsen's Tractor Manager commented, "The TXG 23 is a superb compact tractor that can mow, collect and accommodate a multitude of implements attached front and rear. It's also competitively priced at £7,565 for the base model, which makes it a popular choice for a broad customer base."

This pocket workhorse is powered by an Iseki 22hp, clean burn 3 cylinder diesel engine with a displacement of 1123cc, significantly greater than competitors in this class. Like all Iseki diesel engines the power plant has been designed to provide high performance at low cost. A 21 litre fuel tank and 550kg lifting capacity makes it ideal for heavy work over long hours.

"We've noticed that enquiries from golf clubs looking for new machines tend to be in the mid-range 30-40hp bracket," added Peter Powell. "We've been particularly successful with our **TH range** and the 33hp, **TH4330** in particular. It's got an impressive lifting capacity of 1100 kg so it can handle some of the mid-sized aeration equipment with ease. Top speed is a nippy 30 km/h and it's also got hydrostatic power steering and cruise control. Hydrostatic transmission allows stepless speed selection in both forward and reverse.

"However, by far the leading golf course tractor in our range is the larger **TG5470**, which has a 4-cylinder, clean burn engine, a 50 litre fuel tank and 1,580kg lifting capacity at ball ends. With a cab fitted, it retails at around £22,800 and it's been a popular machine throughout 2007. It also features our IQ transmission system with clutchless forward and reverse selection.



Iseki TH4330

Programmed to provide a selection of clutch engagement patterns, it selects the most suitable pattern depending on gear position and displays this on a visual instrument panel."

For a free demonstration or to find out about our range of finance packages, contact our Kinross depot on 01577 865586.



Iseki TG5470

More award success for Wiedenmann

group focus

Wiedenmann (UK) Ltd are the sole supplier of Wiedenmann sportsground maintenance machines throughout UK. With continued product innovation and design, the fleet continues to grow, adding an increased range of aerators, maintenance systems, sweeper collectors, material collection systems, mowers and blowers to our impressive sales portfolio.



One of the innovative highlights of the Wiedenmann range is the recently launched **Heather Management System** (above), believed to be the first of its kind, which scooped the **Machinery Award for 2007** in Turf Professional magazine's annual poll of new products.

Turf Professional Editor, **Chris Biddle**, said "All the winners demonstrated innovation and forward thinking in the development of machinery and products that will provide tangible benefits to operators and users in the turfcare sector."

For the third successive year, **Wiedenmann (UK) Ltd** have been awarded the accolade '**Best European Distributor**' by turf and ground care specialists, Wiedenmann GmbH.



Chas Ayres (centre), David Rae (right) and Martin Rae (left) received the award.

At a reception to mark the official opening of the new worldwide HQ at Rammigen Germany, the Wiedenmann UK team scooped the coveted title for 2007. **David Rae**, Wiedenmann UK's managing director said: "Wiedenmann GmbH has become a truly worldwide exporter. Their turf and ground care machinery is now available in 48 countries, so it's particularly satisfying for our twenty dealers across the UK and Ireland to be recognised for their ongoing efforts."

The new €1.6m extension to Wiedenmann GmbH's worldwide headquarters features the company's own noise eliminating and safety first technology. "The specification was for something modern and efficient and we have succeeded in recovering two thirds of heat generated," said managing director **Jürgen Wiedenmann**. The new building features a sophisticated ventilation system, dense insulation of walls and ceilings and state of the art noise insulation. An integrated exhibition sales area and 45 new work stations are the key features of the 2000m² project, which was completed on schedule in just ten months.

group focus

Groundpro launch

Wiedenmann UK has launched a new trading division – **Groundpro** – to market a range of heavy duty bulk top dressing machinery, grass grooming and regeneration machines, professional rotary decks and high performance turbine collection systems.

GROUNDPRO
PROFESSIONAL GROUND CARE EQUIPMENT

Fairways GM is now able to distribute a range of complementary equipment, such as the **ProCast** bulk top dresser, alongside the Wiedenmann range of Terra Spikes, turf and ground care equipment.

David Rae, managing director, Wiedenmann UK said: "Each Groundpro product will share many of the characteristics that are synonymous with the Wiedenmann brand – robust build quality; technically efficient design, reliability and ease of use."

Groundpro products will be offered to the market through professional groundcare dealers nationwide.



Full kit on display

"Get your kit out" can mean lots of things to different people. For the Wiedenmann UK team it meant setting up their entire fleet of turf and ground care equipment at the show field, next to their Glasgow Airport base. Across three days around 80 customers and dealers took part in a series of demonstrations with all machines put through their paces.

All five of its fast, deep Terra Spike aerators were lined up for the ultimate display of decompaction. "It wasn't quite the Red Arrows, but it gave everyone the opportunity to compare hole spacings at speed and to see first hand the versatility of the Wiedenmann range" said Chas Ayres, Area Sales Manager. Also on show was Wiedenmann's award winning Heather Management System.

New appointments

Dedication to service and customer care remains at the heart of the Fairways ethos. To this end, the company continues to invest in its service team and has recently promoted **Ray Crawford** to **Contracts Manager**. Ray, based in Fairways' Kinross office was previously Service Administration Manager. Ray is now responsible for all after sales customer care, as well as ensuring that the company's winter servicing programme runs smoothly.

Former Service Administrator **Ann Livingstone** has stepped into the role of Service Administration Manager, supported by newly appointed Service Administrator **Heather Turner** and **Trainee Ashley Gribbin**. The team cover a wide remit, as Ann explained; "We are the main service office for our four depots in **Kinross, Glasgow, Inverness** and **Aberdeen**. From providing estimates and invoices to answering service and breakdown calls and scheduling work, we are a very busy team. Our focus is to provide an efficient and speedy service and we need to ensure that our customers always receive the best of care."



Gareth Rogers, new Area Sales Manager - Golf.

"I know RJ products very well and I understand how greenkeepers work and what they look for in the equipment they use." Gareth Rogers

Fairways' Sales Team has also received a boost, with the appointment of **Gareth Rogers** as new Area Sales Manager - Golf. As a former greenkeeper at Gleneagles and latterly Head Greenkeeper at Grimsby Golf Club, Gareth has used Ransomes Jacobsen products for over 14 years. He joined the Fairways' sales team at the beginning of October and is responsible for building and maintaining relationships with around 200 golf clubs in the west of Scotland. He said; "I know RJ products very well and I understand how greenkeepers work and what they look for in the equipment they use. When you respect a product, it's great to have the opportunity to promote it to a receptive audience. The golf sector is a growing part of the Fairways business and I'm looking forward to playing a part in its continued success."



Sportsgrounds has expanded South

Fairways Sportsgrounds is the sports construction arm of the Fairways Group and sister company to Wiedenmann UK and Fairways GM.

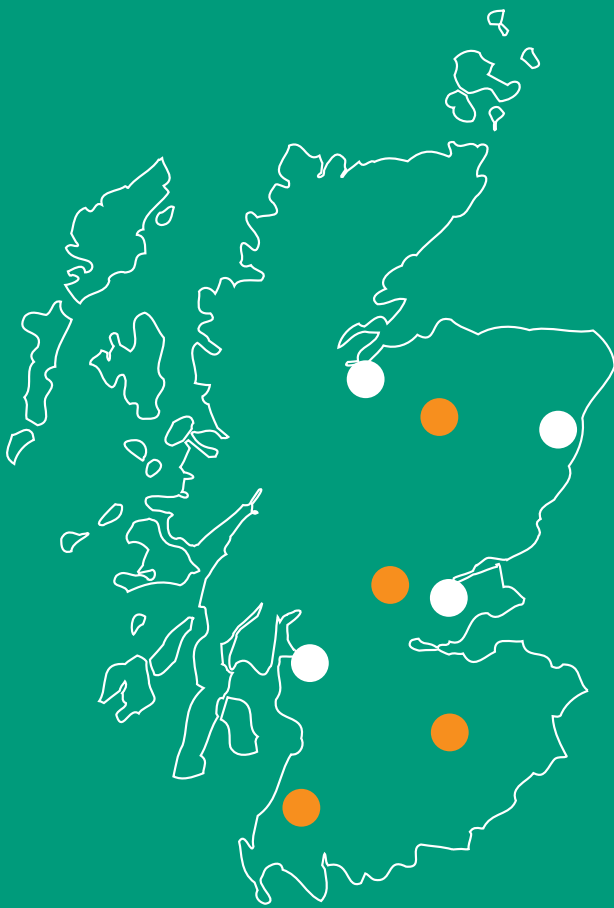
Its dedicated team are experts in laying both natural and synthetic grass sports surfaces and to keep up with increasing demand, has just expanded its operation in the south by opening an office at **New Ollerton, Nottinghamshire**. Fairways Sportsgrounds work with professional and amateur clubs, local authorities, contractors and private clients on a wide range of new builds. It has also successfully helped rejuvenate previously constructed pitches, fields and golf courses, bringing them back to a required quality and standard.

Recently completed projects include the pitch installations at **Soccerworld Dundee** (shown above), Scotland's first purpose built indoor five-a-side centre which opened autumn 2008. The development has eight individual courts, separated by state-of-the-art fencing and netting and such a set up makes for a lively atmosphere and positive play experience.



Working with contractor **Ogilvie Construction**, Fairways Sportsgrounds prepared a Third Generation full size synthetic pitch for **Raploch Community Campus**, near Stirling (pictured above). The latest closed cell foam Alveo shock pad was integral to this bespoke surface and is the first of its kind. This technology has been pioneered by Edel Grass partner Sekisui-Alveo and the system conforms to levels stipulated under the FA 'Performance Standard for Community Use'.

We've got Scotland covered



Sales Director

Bill Smith

T. 07835 986503

North Area Sales

Wilson Morrison

T. 07766 317860

Central Area Sales

Willie Nisbet

T. 07917 786125

East Area Sales

Euan Thomson

T. 07766 656047

West Area Sales

Gareth Rogers

T. 07917 194217

 Area Sales Managers

 Fairways Depots



Scotland's appointed dealer



EXCELLENCE IN MOTION



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Fairways (GM) Ltd.

Glasgow Depot & Office West Yonderton Walkinshaw Rd Inchinnan Renfrew Scotland PA4 9LP
Tel: 0141 814 3360 Fax: 0141 814 3361

Kinross Depot & Office Bridgend Industrial Estate Clashburn Road Kinross Scotland KY13 8GB
Tel: 01577 865586 Fax: 01577 866777

Inverness Depot 55a Shore Road Inverness Scotland IV2 2NF

Aberdeen Depot Littletown By Sauchen Aberdeenshire Scotland AB51 7PD